HE Space is a successful international space company. For 40 years, we have been supporting our customers with qualified experts in the field of engineering, science and administration. HE Space has joined forces with CS Group to lead the engineering and digital space market in Europe and to provide highly skilled consulting.

Business Developer

Key Tasks and Responsibilities

As part of our Dutch office, you will have the following responsibilities:

- Develop and maintain client relations;
- Support and coordinate proposal writing for client tenders;
- Track and report on the status of proposal components;
- Coordinate with sales teams to develop mutually beneficial proposals;
- Negotiate contract terms with clients/partners and communicate with stakeholders;
- Gather useful information from customer and competitor data;
- Track, identify and add qualified leads to sales pipeline;

Skills & Experience

You will have the following qualifications and relevant experience:

- Bachelor or masters in aerospace or a relevant discipline;
- Minimum 4 years experience in the aerospace sector;
- Experience in bids/proposal writing;
- Demonstrated ability in business-to-business sales;
- Excellent verbal and written communication skills;
- Problem-solving skills focusing on beneficial solutions;
- Ability and willingness to travel for meetings with prospective and existing clients;
- Fluency in English is mandatory; knowledge of French or German or another European language is an advantage.

This job is located in **Noordwijk**, The Netherlands.

If you think you have what it takes for this job, please send your CV in English to Leandros Foteinias, by clicking on the button "Apply for this job" quoting job **NL-HP-25001**.

An exciting and dynamic international working environment awaits you!

Inclusive and committed employer, our company works every day to combat all forms of discrimination and promote a respectful working environment. That's why, committed to gender diversity and overall inclusivity, we
encourage all applications and profiles.

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